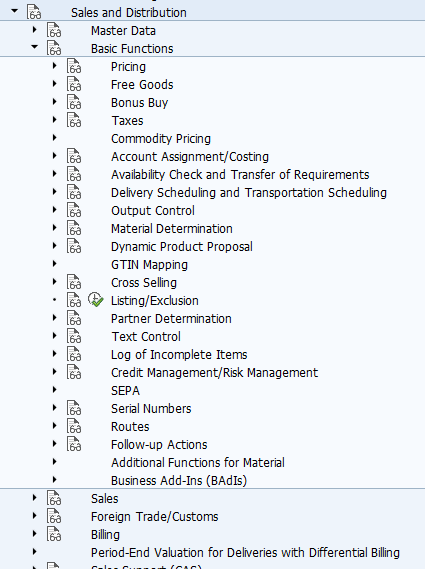
**Spro> sales and Distribution > Basic Function>**

* Partner Determination
* Customer Master
* Pricing



**Spro> sales and Distribution > Basic Function>Partner Determination**

|  |  |  |
| --- | --- | --- |
| 1 | To Make Partner Functions | VOPAN |

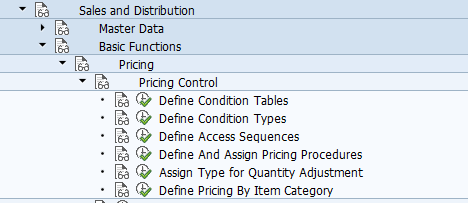
[**https://wiki.scn.sap.com/wiki/display/ERPLO/Partner+determination+procedure+in+SD**](https://wiki.scn.sap.com/wiki/display/ERPLO/Partner+determination+procedure+in+SD)

**https://www.tutorialspoint.com/sap\_sd/sap\_sd\_create\_partner\_function.htm**

**Sales and Distribution - Master Data – Business Partners**

|  |  |  |  |
| --- | --- | --- | --- |
| 1 | To make Customer | VD01 | SAP Menu - > Logistics -> Sales and distribution -> Master Data -> Business Partner -> Customer -> Create - > Sales and Distribution and Complete |
|  |  |  |  |

**Spro> sales and Distribution > Basic Function>Pricing**

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|  |  |  |
| --- | --- | --- |
| 1 | Define condition Tables   * V/03 , V/04, V/05- Create /**Change**/Display **Condition Table**. | V/03 |
| 3 | Define access sequence  (Maintain sequence of condition table to be used) | V/07 |
| 2 | Define Condition Type  (Relate this with access sequence) | V/06 |
| 4 | Define and Assign Pricing Procedure  (Assign condition types to pricing procedure) | V/08 |
| 5 | Assign sales area( sales org + dist. channel + division) to customer pricing procedure  Define Pricing Procedure Determination | OVKK |
| 6 | Pricing Procedure | VOK0 |

[**https://answers.sap.com/questions/9268794/difference-between-pricing-procedures.html**](https://answers.sap.com/questions/9268794/difference-between-pricing-procedures.html)

1. To create condition records in SD, from the **SAP Easy Access** screen, choose **Logistics**  **Sales and Distribution**  **Master Data**  **Conditions**  **Prices**  **Taxes**  **Create/Change** . You can also use transaction VK11 to create or VK12 to change.
2. To maintain US condition records, select the condition type UTXJ or to maintain Canadian condition records, select CTXJ.

|  |  |  |  |
| --- | --- | --- | --- |
|  | Condition Record | VK11 |  |